












**RADFORD UNIVERSITY – CONTRACT LISTING
GOODS AND SERVICES**

Revised Date 9/2/09 (kb)



CONTRACT	CONTRACT OFFICER	CONTRACT ADMINISTRATOR	ITEM	DEPARTMENT	COST	CURRENT TERM	INITIAL & RENEWAL TERMS
C4000042 Innovative Interfaces 	Orlena Bussey	Steve Helm	Library Automated Software System	Library	\$53,784.00 Maintenance - 4,482/mo.	06/01/09 - 05/31/10	ANNUAL RENEWALS 06/01/07 - 05/31/08 06/01/08 - 05/31/09 06/01/09 - 05/31/10
C0100038 AssetWorks, Inc. 	Orlena Bussey	Tommy Manning	Facilities Management Information Systems	Facilities Management	\$237,730.00 (1st year) Plus approx. \$25,350 (each year of remaining 10 years of contract)	01/01/09 -12/31/09	07/01/01 - 06/30/02 (10) 1-Yr Renewals 07/01/02 - 06/30/03 07/01/03 - 06/30/04 07/01/04 - 06/30/05 01/01/05 - 12/31/05 01/01/06 - 12/31/06 01/01/07 - 12/31/07 01/01/08 - 12/31/08 01/01/09 - 12/31/09 01/01/10 - 12/31/10 01/01/11 - 12/31/11
C0200002 Telesoft Corporation 	Orlena Bussey	Gail Stephens	Telemanagement System	Telephone Services	\$104,533 (1 st year) Plus approx. \$17,693 (each year of remaining 10 years of contract)	10/18/09 – 10/17/10	07/01/01 - 06/30/02 (10) 1-Yr Renewals 10/18/02 – 10/17/03 10/18/03 – 10/17/04 10/18/04 – 10/17/05 10/18/05 – 10/17/06 10/18/06 – 10/17/07 10/18/07 – 10/17/08 10/18/08 – 10/17/09 10/18/09 – 10/17/10 10/18/10 – 10/17/11 10/18/11 – 10/17/12
C0200006 Pepsi Bottling Group 	Gary Tilley	Danny Kemp	Beverages	Dining Services	Various prices	08/01/01 - 07/31/11	10 Year Contract 08/01/01 - 07/31/11
C0200017 Grooms & Payne, Ltd.	Gary Tilley	Dr. Marilyn Meador	Moller Organ Maintenance and Repair.	Music Department	Moller: \$14,386 Wicks: \$480	09/09/08 - 09/08/09	09/09/04 - 09/08/05 (5) 1-Yr Renewals 09/09/05 - 09/08/06 09/09/06 - 09/08/07 09/09/07 - 09/08/08 09/09/08 - 09/08/09

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C0200024 Chartwells Dining Services Operations	Gary Tilley	William Dalton	Dining Services Operations	Dining Services	Based on Meal Plans	07/01/08 - 06/30/12	07/01/02 - 06/30/07 (1) 5-Yr Renewals 07/01/07 - 06/30/12
C0300004 CollegeNET, Inc. ☐	Gary Tilley	Admissions Director	Process Undergraduate Applications for Admissions Online	Admissions	15% Applications Fees or \$5.00, whichever is greater.	07/01/02 – Until Terminated	Annual Review
C0300014 Carilion Medical Center☐	Gary Tilley	Dr. Griggs	Human Patient Simulator	Nursing	Yearly rental	06/01/06 - 05/31/09 WILL NOT RENEW!!	06/01/03 - 06/02/06 06/01/06 – 05/31/09
C0400004 Castle Rock Insurance Agency	Gary Tilley	Brandon Hall	Insurance, Business Automobile	Athletics	\$13,950.66	10/01/08 - 09/30/09	10/01/03 - 09/30/04 (4) 1-Yr Renewals 10/01/04 - 09/30/05 10/01/05 - 09/30/06 10/01/06 - 09/30/07 10/01/07 - 09/30/08
C0400006 National Public Radio, Inc.	Gary Tilley	Ashlee Claud	Interconnection Equipment	Radio/TV	No charge	03/2004 – 03/2011	03/2004 – 03/2011
C0400007 TES, Inc. ☐	Kathy Shaw	Doug Gardner	Rental of Folding Chairs & Stages	Facilities Management	Yr. Est. = \$19585.95 Each Price Chairs = \$1.15 Stage #1 = \$3260.36 Stage #2 = \$1133.08 Versalite Stage 1=\$3260.36 Versalite Stage 2=\$1226.38	07/01/08 – 06/30/09 To be REBID	03/04/04 – 06/30/06 (3) 1-Yr Renewals 07/01/06 – 06/30/07 07/01/07 – 06/30/08 07/01/08 – 06/30/09
C0400010 Barnes & Noble College Book Sellers, Inc. ☐	Gary Tilley	Bill Dalton	RU Bookstore Operations	University Services	\$500,000.00 Annual Guarantee	06/01/09 – 10/31/09	5 – Yr Contract 06/01/04 – 05/31/09 06/01/09 – 10/31/09
C0500008 C & O Woodworks☐ Note: See Contract No. C0800007 – ADA Consoles	Kathy Shaw	Randy McCallister Scott Shull	Compact Classroom Multimedia Consoles Customer	Academic Computing	\$24,225/Year (Estimated) Podium Workstation Full Size - \$1501.96 Reduced Width - \$1356.85 Desk Podium - \$1329.16 Cart, Podium - \$1369.04 Custom Control - \$55.39	07/01/08 – 06/30/09 (To be Rebid) Possible VASCUPP Contract Available	07/29/04 – 06/30/06 (3) 1 – Yr Renewals 07/01/06 – 06/30/07 07/01/07 – 06/30/08 07/01/08 – 06/30/09

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C0500009 D.O.A. Pest Control 	Gary Tilley	Hank Kirouac	Pest Control Services	Facilities Management	\$13,900.00 NEW CONTRACT BID	09/01/08 – 08/31/09	09/01/04 – 08/31/05 (4) 1 – Yr Renewals 09/01/05 – 08/31/06 09/01/06 – 08/31/07 09/01/07 – 08/31/08 09/01/08 – 08/31/09
C0500011 Chappell Graduation Images	Gary Tilley	David Horton	Photography Services Commencement	Alumni Affairs	All payments are by students NEW CONTRACT BID	07/01/08 – 06/30/09	10/06/04 - 06/30/06 (3) 1 - Yr Renewals 10/06/06 - 06/30/07 10/06/07 - 06/30/08 10/06/08 - 06/30/09
C0500012 Virginia Government Finance Officers' Association	Pam Simpkins	Bruce Chase	VGFOA Administrative Support	Government and Nonprofit Assistance Center	\$1,500/month payable to GNAC	01/01/05 – 12/31/05	01/01/05 – 12/31/05 (4) 1-Yr Renewals 01/01/06 – 12/31/06 01/01/07 – 12/31/07 01/01/08 – 12/31/08 01/01/09 – 12/31/09
C0500013 Fry Communications, Inc. 	Orlena Bussey	Rob Tucker	Printing: RU Magazine	Public Relations	\$78,984.83 (approx.)	11/01/08 – 10/31/09	11/01/04 – 10/31/05 (4) 1 – Yr Renewals 11/01/05 – 10/31/06 11/01/06 – 10/31/07 11/01/07 – 10/31/08 11/01/08 – 10/31/09
C0500014 Blue Ridge Upholstery 	Kathy Shaw	Elizabeth Sechler	Furniture Reupholster	Residential Life	Yearly Estimate = \$39,223. Based on Upholstery and Fabric Unit Costing	01/01/09 - 12/31/09	01/01/05 - 12/31/06 (3) 1 - Yr Renewals 01/01/06 -12/31/07 01/01/07 - 12/31/08 01/01/08 - 12/31/09
C0500017 Exxon Mobil Corporation	Jo Thomas	Jo Thomas	Exxon Mobil Fleet Cards	Athletics	N/A	01/01/07 – 12/31/07	Annual Extension
C0500021 Construction Materials dba Conrock 	Gary Tilley	Doug Gardner	Concrete & Additives	Facilities Management	\$34,850 (approx.)	07/01/09 – 06/30/10	04/27/05 – 06/30/06 (4) 1-Yr Renewals 07/01/06 – 06/30/07 07/01/07 – 06/30/08 07/01/08 – 06/30/09 07/01/09 – 06/30/10


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C0600001 Vistar	Gary Tilley	Danny Coalson	Vending Supplies	Vending Services	\$150,622.50 (approx.)	07/01/09 – 06/30/10	07/01/05 – 06/30/06 (4) 1-Yr. Renewals 07/01/06 – 06/30/07 07/01/07 – 06/30/08 07/01/08 – 06/30/09 07/01/09 – 06/30/10
C0600003 Main Street Newspaper 	Orlena Bussey	Tim Jackson	Printing – “The Tartan”	Student Media	\$30,000/Year	08/01/09 – 07/31/10	08/01/05 – 07/31/06 (4) 1-Yr. Renewals 08/01/06 – 07/31/07 08/01/07 – 07/31/08 08/01/08 – 07/31/09 08/01/09 – 07/31/10
C0600008 Unifirst 	Gary Tilley	Hank Kirouac	Mats-Walk-Off	Facilities Management	\$12,960 per year	10/01/08 – 09/30/09	10/01/05 – 09/30/06 (4) 1-Yr Renewals 10/01/06 – 09/30/07 10/01/07 – 09/30/08 10/01/08 – 09/30/09 10/01/09 – 09/30/10
C0600010 Lavery’s Sod Farm	Kathy Shaw	Jorge Coartney	Turfgrass Sod	Facilities Management	Est. Yearly Cost = \$15,231. Delivered / Sq.Yd = \$2.076 Pick-Up / Sq.Yd = \$1.98	09/01/09 – 08/31/10	09/19/05 – 08/31/06 (4) 1 – Yr Renewals 09/01/06 – 08/30/07 09/01/07 – 08/30/08 09/01/08 – 08/30/09 09/01/09 – 08/30/10
C0600011 Johnson Controls, Inc.  Replaced w/ C07	Gary Tilley	Doug Gardner	Fire Detection Systems Maintenance and Repair	Facilities Management	\$9,546.00-Yr	10/01/08 – 09/30/09	10/01/05 – 09/30/06 (4) 1-Yr Renewals 10/01/06 – 09/30/07 10/01/07 – 09/30/08 10/01/08 – 09/30/09 10/01/09 – 09/30/10
C0600013 Quality Tour Transport, Inc.	Gary Tilley	Lisa Montgomery	Charter Bus Services (NOVA)	Admissions	Based on length of trip and size of bus	10/01/08 – 09/30/09	10/01/05 – 09/30/06 (3) 1-Yr Renewals 10/01/06 – 09/30/07 10/01/07 – 09/30/08 10/01/08 – 09/30/09
C0600015 Clinton’s Transfer & Storage, Inc.	Gary Tilley	Hank Kirouac	Moving Services	Facilities Management	Hourly Rate	01/01/09 – 12/31/09	01/01/06 – 12/31/07 (3) 1-Yr Renewals 01/01/08 – 12/31/08 01/01/09 – 12/31/09 01/01/10 – 12/31/10


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C0600016 B&M Sheet Metal Shop, Inc.	Gary Tilley	Doug Gardner	Sheet Metal Services	Facilities Management	Hourly Rate	01/01/09 – 12/31/09	01/01/06 – 12/31/07 (3) 1-Yr Renewals 01/01/08 – 12/31/08 01/01/09 – 12/31/09 01/01/10 – 12/31/10
C0600017 Johnson Controls, Inc. ☒	Gary Tilley	Tommy Manning	Energy Management System Service	Facilities Management	Year 1: \$50,975 Year 2: \$51,995 Year 3: \$53,035	01/01/09 – 12/31/09	01/01/06 – 12/31/08 (2) 1-Yr Renewals 01/01/09 – 12/31/09 01/01/10 – 12/31/10
C0600018 State Electric Supply Co. ☒	Kathy Shaw	Doug Gardner	Electrical Equipment and Supplies	Facilities Management	\$200,000/Yr. (Estimated) Various Discount Rates	12/01/09 – 11/30/10	12/01/05 – 11/30/06 (4) 1-Yr. Renewals 12/01/06 – 11/30/07 12/01/07 – 11/30/08 12/01/08 – 11/30/09 12/01 09 – 11/30/10
C0600021 Bayline Lift Technologies, LLC ☒	Gary Tilley	Doug Gardner	Elevator Survey and Inspection Services	Facilities Management		04/01/09 – 03/31/10	4/01/06 – 3/31/07 (4) 1-Yr. Renewals 4/01/07 – 3/31/08 4/01/08 – 3/31/09 4/01/09 – 3/31/10 4/01/10 – 3/31/11
C0600023 Tech Tree Experts, Inc. ☒	Gary Tilley	Jorge Coartney	Tree Pruning and Maintenance	Facilities Management	Per Hour Rate	04/01/09 – 03/31/10	04/01/06 – 03/31/07 (4) 1-Yr. Renewals 04/01/07 – 03/31/08 04/01/08 – 03/31/09 04/01/09 – 03/31/10 04/01/10 – 03/31/11
C0600024 Whitt Carpet & Tile Service, Inc. ☒	Kathy Shaw	Doug Gardner	Lee's Carpet, Various Styles	Facilities Management	\$100,000/yr. (Estimated) Various Rates	04/01/09 – 03/31/10	02/27/06 – 03/31/07 (4) 1-Yr. Renewals 04/01/07 – 03/31/08 04/01/08 – 03/31/09 04/01/09 – 03/31/10 04/01/10 – 03/31/11
C0600026 The Floor Show☒	Kathy Shaw	Doug Gardner	C&A Carpet, Various Styles	Facilities Management	\$56,000/Yr. (Estimated) Various Rates	04/01/09 – 03/31/10	02/27/06 – 03/31/07 (4) 1-Yr. Renewals 04/01/07 – 03/31/08 04/01/08 – 03/31/09 04/01/09 – 03/31/10 04/01/10 – 03/31/11

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C0600028 Premier Agendas, Inc. 	Orlena Bussey	Brandon Dotson	Printing: Student Planner/Handbook	Dean of Students	\$14,863.50/year	05/01/09 – 04/30/10	03/21/06 – 04/30/07 (4) 1-Yr. Renewals 05/01/07 – 04/30/08 05/01/08 – 04/30/09 05/01/09 – 04/30/10 05/01/10 – 04/30/11
C0600029 Carilion Healthcare Corporation	Gary Tilley	Dr. Norleen Pomerantz	Student Health Services and Student Counseling Services Management and Operation	Student Affairs	\$1,001,735.00 Annual Base Amount	07/01/06 – 06/30/11	07/01/06 – 06/30/11
C0600030 Royall & Company	Pam Simpkins	David Kraus	Student Search Services	Admissions	Approx. \$210,670 (first year)	5/01/07 – 4/30/08	5/1/06 – 4/30/07 (9) 1-Yr. Renewals 5/01/07 - 4/30/08 5/01/08 – 4/30/09 5/01/09 – 4/30/10 5/01/10 – 4/30/11 5/01/11 – 4/30/12 5/01/12 – 4/30/13 5/01/13 – 4/30/14 5/01/14 – 4/30/15 5/01/15 – 4/30/16
C0600031 Ferguson Enterprises, Inc. 	Kathy Shaw	Doug Gardner	Plumbing/Heating Equipment and Supplies	Facilities Management	\$87,000/Yr. (Estimated) % Off List Prices	05/01/09 – 04/30/10	05/11/06 – 04/30/07 (4) 1-Yr Renewals 05/01/07 – 04/30/08 05/01/08 – 04/30/09 05/01/09 – 04/30/10 05/01/10 – 04/30/11
C0600032 ESI	Orlena Bussey	Don Hall	Anti-Virus Software and Upgrade Protection	Information Technology	\$48,928.50 (approx.)	07/01/09 – 06/30/10	07/01/07 – 06/30/07 (4) 1-Yr Renewals 07/01/07 – 06/30/08 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11
C0600033 Lyford Piano Works	Gary Tilley	Dr. Eugene Fellin	Piano Tuning and Maintenance Services	Music	Based on requirements	7/01/09 – 6/30/10	7/01/06 – 6/30/07 (4) 1-Yr. Renewals 7/01/07 – 6/30/08 7/01/08 - 6/30/09 7/01/09 – 6/30/10 7/01/10 – 6/30/11

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C0700001 Branch, Banking & Trust Co.	Gary Tilley	Ken Bonk	ATM (Hurlburt Hall)	Student Activities	\$5,016 Rent paid per year to RU	07/19/06 – 07/31/11	07/19/06 – 07/31/11 1-Yr Renewals or as Negotiated
C0700002 Suntrust Bank	Gary Tilley	Evelyn Wilson	ATM (Dalton Hall)	Administration	\$300 Rent paid per quarter to RU	07/19/06 – 07/31/11	07/19/06 – 07/31/11 1-Yr Renewals or as Negotiated
C0700003 Wachovia Bank N/A GBG Distribution	Gary Tilley	Evelyn Wilson	ATM (Dalton Hall)	Administration	\$600 Rent paid per quarter to RU	07/19/06 – 07/31/11	07/19/06 – 07/31/11 1-Yr Renewals or as Negotiated
C0700004 Unifirst	Gary Tilley	Hank Kirouac	Mats, Walk-off with Logo	Facilities Management	\$83,492.58 (1 st Year)	10/01/08 – 09/30/09	07/24/06 – 09/30/07 10/01/07 – 09/30/08 10/01/08 – 09/30/09 10/01/09 – 09/30/10 10/01/10 – 09/30/11
C0700005 Aquatech Irrigation Services, LLC	Gary Tilley	Jorge Coartney	Irrigation Service	Facilities Management	\$6,300 Approximate Yearly	07/01/09 – 06/30/10	08/17/06 – 06/30/07 07/01/07 – 06/30/08 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11
C0700009 Certification Program Agreement	Pam Simpkins	Bruce Chase	Certification Program Agreement	Governmental & Non profit Assistance Center (GNAC)	Revenue generating contract for GNAC	09/24/07-09/23/08	09/24/06-09/23/07 (4) 1-Yr Renewals 09/24/07-09/23/08 09/24/08-09/23/09 09/24/09-09/23/10 09/24/10-09/23/11
C0700010 Ferguson Enterprises.	Kathy Shaw	Ron Downs	Gym Wipes	Athletics	\$3,000/Yr - Estimated \$28.68/Bucket	01/01/09 – 12/31/09	01/16/07 – 12/31/07 (4) 1-Yr. Renewals 01/01/08 – 12/31/08 01/01/09 – 12/31/09 01/01/10 – 12/31/10 01/01/11 – 12/31/11

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C0700011 T2 Systems, Inc.	Gary Tilley	James Perkins	Parking Management System	RU Express & Parking	\$61,517.90 (1 st YR) \$32,400.00 Approximately each additional year.	05/07/09-05/06/10	05/07/07-05/06/08 (10) 1-Yr Renewals 05/07/08-05/06/09 05/07/09-05/06/10 05/07/10-05/06/11 05/07/11-05/06/12 05/07/12-05/06/13 05/07/13-05/06/14 05/07/14-05/06/15 05/07/15-05/06/16 05/07/16-05/06/17 05/07/17-05/06/18
C0700012 Bell Industries, Inc.	Orlena Bussey	Ed Oakes	Microsoft Campus Office Agreement 3.4 or latest version	Academic Computing	\$294,914.41	03/01/07-5/31/10	03/01/07-5/31/10
C0700015 Vocus, Inc.	Orlena Bussey	Ann Hillenbrand	Web-based Communications Management Software Solutions	University Relations	\$18,916.56/yr	4/1/09 – 3/31/10	03/21/07 – 06/30/08 (4) 1-Yr Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12
C0700016 Wade-Hurst dba Christian Travel	Gary Tilley	Hubert Barton	Travel Management Services	Campus Wide	\$18.00 per ticket	04/01/09 – 03/31/10	04/01/07 (4) 1-Yr Renewals 04/01/08 – 03/31/09 04/01/09 – 03/31/10 04/01/10 – 03/31/11 04/01/11 – 03/31/12
C0700017 Lamont Digital Systems, Inc.	Gary Tilley	Ashlee Claud	Entertainment Programming	TV/Radio Communications Services	\$2,695/05/Month June 1-July 30, 2007 \$10,774.25/Month August 1 – April 30, 2007	07/01/08 – 06/30/09	06/01/07 (2) 1-Yr Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10
C0700018 KMA Design	Gary Tilley	Tommy Manning	Design, Fabrication, & Installation of Exterior Campus Signage	Facilities Management	Design - \$27,000 - \$41,000 Fabrication - \$217,800 - \$750,000 Installation - \$14,200 - \$48,750	01/01/09 – 12/31/09	06/01/07 – 12/31/08 (3) 1-Yr Renewals 01/01/09 – 12/31/09 01/01/10 – 12/31/10 01/01/11 – 12/31/11

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C0700021 NRV Community Services	Gary Tilley		Mowing/ Landscape Services	Various Areas	\$18,405.00 (estimate)	04/01/09 – 10/31/09	04/01/07 Renewals Negotiated
C0700023 SunGard Higher Education	Pam Simpkins						
C0800001 City of Radford	Gary Tilley	Ashlee Claud	Operation of Education/Govern ment Channel	TV/Radio Communications Services	Payment to RU \$6,000/ Per Year	07/01/09 – 06/30/10	06/05/07 (9) 1-Yr Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14 07/01/14 – 06/30/15 07/01/15 – 06/30/16 07/01/16 – 06/30/17
C0800002 East Coast Fire Protection	Gary Tilley	Doug Gardner	Inspection Services, Fire Extinguishing Systems	Campus Wide	\$10,595.00/Yearly	07/01/09 – 06/30/10	05/30/07 (4) 1- YR Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12
C0800003 American Public Media	Pam Simpkins		Noncommercial Radio Programs	TV/Radio Communications Services			
C0800004 Carter's Concrete Finishing	Gary Tilley	Doug Gardner	Concrete Installation Services	Facilities Management	Various Rates	07/01/08 – 06/30/09 DID NOT RENEW!!	06/05/07 (4) 1-Yr Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12
C0800005 Mac-Gray Services, Inc. 	Gary Tilley	Danny Kemp	Laundry Vending Services	Student Support	Commission of Sales No Cost to the University	07/01/07 – 06/30/12	07/01/07 – 06/30/12 Optional (2) 1-Yr Renewals 07/01/12 – 06/30/13 07/01/13 – 06/30-14

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C0800006 Enterprise Leasing Co of Norfolk/Richmond	Gary Tilley	Tommy Manning	Rental, Vehicle Services	Campus Wide	Various Rates	07/01/09 – 06/30/10	07/01/07 – 06/30/08 (4) 1-YR Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12
C0800007 Woodworks	Kathy Shaw	Scott Shull	Compact Classroom Multimedia Consoles, Height Adjustable	Academic Computing	\$39,000/Yr. (Estimated) Podium Workstation Height Adjustable = \$3500. Rack Enclosure = \$512.	07/01/09 – 06/30/10	07/01/07 – 06/30/08 (4) 1 – Yr Renewals 07/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12
C0800009 Power Pro-Tech Services, Inc. 	Kathy Shaw	Doug Gardner	Emergency Generators – Preventive Maint., On-Call Repair Services and Emergency Repair Services PO# DO913428 EP330964	Facilities Management	\$7680/Yr. (Estimated) Various Contract Prices Mechanic, RT = \$72.66/Hr Mechanic, OT = \$108.99/Hr Asst. Helper, RT = \$41.52/Hr Asst. Helper, OT = \$62.28/Hr IFB# R08-006	09/01/09 – 08/31/10	08/15/07 – 08/31/08 (4) 1-Yr Renewals 09/01/08 – 08/31/09 09/01/09 – 08/31/10 09/01/10 – 08/31/11 09/01/11 – 08/31/12
C0800011 SunTrust Bank	Gary Tilley	Suzie Bledsoe	Banking Services	Financial Reporting	Various Rates	10/1/07 – 9/30/09	10/1/07 – 9/30/09 (3) 1-Yr Renewals 10/1/09 – 9/30/10 10/1/10 – 9/30/11 10/1/11 – 9/30/12
C0800012 Clean-Away Parking Lot Service	Gary Tilley	Doug Gardner	Cleaning of Parking Areas	Facilities Management	\$10,960.00 (Estimated) IFB #R08-007	11/01/08 – 10/31/09	9/10/07 – 10/31/08 (4) 1-Yr Renewals 11/01/08 – 10/31/09 11/01/09 – 10/31/10 11/01/10 – 10/31/11 11/01/11 – 10/31/12
C0800013 Valley Landscaping, Inc.	Gary Tilley	Doug Gardner	Grass Mowing Services	Facilities Management	\$1750.00	11/01/08 – 10/31/09	10/23/07 – 10/31/08 (4) 1-Yr Renewals 11/01/08 – 10/31/09 11/01/09 – 10/31/10 11/01/10 – 10/31/11 11/01/11 – 10/31/12

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C0800014 Patterson Pope	Orlena Bussey	Randa McDonald	DocuWare Software Annual Maintenance Support/Upgrades	Information Technology	\$11,196.91	11/01/08 – 10/31/09	10/24/07 – 10/31/08 (4) 1-Yr Renewals 11/01/08 – 10/31/09 11/01/09 – 10/31/10 11/01/10 – 10/31/11 11/01/11 – 10/31/12
C0800015 ThyssenKrupp Elevator Corporation	Gary Tilley	Doug Gardner	Elevator, Preventive Maintenance and Repair	Facilities Management	\$88,316.00	12/01/08 – 11/30/09	11/15/07 – 11/30/08 (4) 1-Yr Renewals 12/01/08 – 11/30/09 12/01/09 – 11/30/10 12/01/10 – 11/30/11 12/01/11 – 11/30/12
C0800016 Heavener Hardware & Lumber	Kathy Shaw	Doug Gardner	General Building Material; Hardware & Supplies R08-033	Facilities Management	Est. Yearly Cost = \$70,068. Retail Price at Time of Purchase with 5% Rebate Paid at end of contract period.	01/01/09 – 12/31/09	01/01/08 – 12/31/08 (4) 1-Yr Renewals 01/01/09 – 12/31/09 01/01/10 – 12/31/10 01/01/11 – 12/31/11 01/01/12 – 12/31/12
C0800017 Trane Company	Gary Tilley	Jo Ann Alger	Air Conditioning Equipment (HVAC) full and preventative maintenance and repair services	Facilities Management	\$160,513.00	01/01/09 – 12/31/09	01/01/08 – 12/31/08 01/01/09 – 12/31/09 01/01/10 – 12/31/10 01/01/11 – 12/31/11 01/01/12 – 12/31/12
C0800018 Auditor of Public Accounts	Pam Simpkins		Continuity of Operations Plan (COOP)			01/03/08 –written termination	01/03/08 – 01/02/09 01/03/09 – 01/02/10 01/03/10 – 01/02/11 01/03/11 – 01/02/12 01/03/12 – 01/02/13
C0800021 Harmon Turf Services	Gary Tilley	Doug Gardner	Grounds Aerification Services	Facilities Management	Approximately \$25,078	02/01/09 – 3/31/10	02/20/08 – 01/31/09 02/01/09 – 01/31/10 02/01/10 – 01/31/11 02/01/11 – 01/31/12 02/01/12 – 01/31/13

CONTRACT	CONTRACT OFFICER	CONTRACT ADMINISTRATOR	ITEM	DEPARTMENT	COST	CURRENT TERM	INITIAL & RENEWAL TERMS
C0800022 Service Roofing & Sheet Metal Co.	Gary Tilley	Doug Gardner	Roof Maintenance and Repair	Facilities Management	Per Hour	07/01/09 – 06/30/10	03/01/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800023 University Amoco Trading as University BP	Gary Tilley	Lt. Mike Baker	Wrecker Service	University Police	No Charge to University	04/01/09 – 03/31/10	04/01/08 – 03/31/09 04/01/09 – 03/31/10 04/01/10 – 03/31/11 04/01/11 – 03/31/12 04/01/12 – 03/31/13
C0800024 H.T. Bowling Inc.	Gary Tilley	Doug Gardner	Rental: Excavating Equipment and Crane with Operator	Facilities Management	Various Rates	07/01/09 – 06/30/10	03/01/08 - 06/30/09 07/01/09 - 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800025 Upper 90 Soccer	Gary Tilley	Brandon Hall	Athletic Equipment and Apparel (ADIDAS Items)	Athletics	Percentage Discount Off List Price	07/01/09 – 06/30/10	03/21/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800026 Dixie Sporting Goods	Gary Tilley	Brandon Hall	Athletic Equipment and Apparel	Athletics	Percentage Discount off List Price	07/01/09 – 06/30/10	03/21/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800027 Downtown Athletic	Gary Tilley	Brandon Hall	Athletic Equipment and Apparel	Athletics	Percentage Discount off List Price	03/24/08 – 06/30/09 CONTRACTOR WILL NOT AGREE TO RENEW!!!	03/24/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800029 Frank Blankenship Electrical Contractor Inc.	Gary Tilley	Doug Gardner	Electrical Services	Facilities Management	Per Hour	03/01/09 – 02/28/10	03/26/08 – 02/28/09 03/01/09 – 02/28/10 03/01/10 – 02/28/11 03/01/11 – 02/29/12 03/01/12 – 02/28/13

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C0800030 E & S Soil	Gary Tilley	Doug Gardner	Services, Top Dressing for Athletic Fields	Facilities Management	Approx. \$2,721.60 per year	07/01/09 – 06/30/10	04/02/08 – 06/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800031 Green Gifford, Inc.	Gary Tilley	Tommy Manning	Furnish Battery – Electric Vehicles with Accessories and Attachment	Facilities Management	Based on Vehicle Model, Accessories and Attachments	04/24/08 – 06/30/09 CONTRACTOR WILL NOT AGREE TO RENEW!!	04/24/08 – 6/30/09 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0800033 The Wood Carver ☐	Kathy Shaw	Eric Vest	Outdoor Seating and Receptacles (Wooden)	Facilities Management	\$19,620/year (estimated) 4' Benches = \$324.17 5' Benches = \$377.16 6' Benches = \$428.07 Receptacle = \$348.07	07/01/09 – 06/30/10	05/02/08 – 06/30/09 (4) 1 – Yr Renewals 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/30/12 – 06/30/13
C0900001 Holston River Quarry, Inc. ☐	Kathy Shaw	Eric Vest	Crushed Stone Materials	Facilities Management	\$15,000 Estimated Yearly	07/01/09 – 06/30/10	07/01/08 – 06/30/09 (4) 1-Yr. Renewals 07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13
C0900002 Trustway T.E.A.M. Services	Gary Tilley	Randy Butt	Insurance, Intercollegiate Athletics	Athletics	\$56,000.00/year	08/06/09 – 08/05/10	08/06/08 – 08/05/09 08/06/09 – 08/05/10 08/06/10 – 08/05/11 08/06/11 – 08/05/12 08/06/12 – 08/05/13
C0900003 Swim and Tri	Gary Tilley	Brandon Hall	Swimming and Diving Team Equipment and Apparel	Athletics	Percentage Discount off List Price	10/08/08 – 08/31/10	10/08/08 – 08/31/10 09/01/10 – 08/31/11 09/01/11 – 08/31/12 09/01/12 – 08/31/13
C0900004 Lansing & Associates	Gary Tilley	Dr. Steve Lerch	Director of Undergraduate Admissions Executive Search Consulting Services	Provost Office	\$25,000 Plus Expenses		
C0900005 Roger L. Construction Inc.	Gary Tilley	Doug Gardner	Carpentry Services	Facilities Management	Per Hour	11/01/08 – 10/31/09	11/01/08 – 10/31/09 11/01/09 – 10/31/10 11/01/10 – 10/31/11 11/01/11 – 10/31/12 11/01/12 – 10/31/13

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C0900007 The National Center for Drug Free Sport, Inc.	Gary Tilley	Randy Butt	Athletic Drug Testing Services	Athletics	Priced per drug test provided	11/01/08 – 10/31/09	11/01/08 – 10/31/09 11/01/09 – 10/31/10 11/01/10 – 10/31/11 11/01/11 – 10/31/12 11/01/12 – 10/31/13
C0900009 Cre8ive Group Inc. dba: Creative Glass & Mirror	Gary Tilley	Doug Gardner	Glass/Glazing Services	Facilities Management	Per Hour	11/12/08 – 11/30/09	11/12/08 – 11/30/09 12/01/09 – 11/30/10 12/01/10 – 11/30/11 12/01/11 – 11/30/12 12/01/12 – 11/30/13
C0900011 Basic Linen Service LLC	Gary Tilley	Danny Coalson	Linen Services	Laundry Services	Based On Per Item	01/1/09 – 12/31/09	01/01/09 – 12/31/09 01/01/10 – 12/31/10 01/01/11 – 12/31/11 01/01/12 – 12/31/12 01/01/13 – 12/31/13
C0900013 Jerry's Painting Inc.	Gary Tilley	Doug Gardner	Painting Services	Facilities Management	Per Hour	2/3/09 – 01/31/10	2/3/09 – 1/31/10 2/1/10 – 1/31/11 2/1/11 – 1/31/12 2/1/12 – 1/31/13 2/1/13 – 1/31/14
C0900014 Southern Management	Gary Tilley	Doug Gardner	Cleaning Services, Residential Hall	Facilities Management	\$98,215.35	5/11/09 – 8/14/09	5/11/09 – 8/14/09
C0900015 Varney, Inc.	Gary Tilley	Doug Gardner	Welding Services	Facilities Management	Per Hour	2/11/09 – 1/31/10	2/11/09 – 1/31/10 2/1/10 – 1/31/11 2/1/11 – 1/31/12 2/1/12 – 1/31/13 2/1/13 – 1/31/14
C0900016 RSG Landscaping & Lawn Care, Inc.	Kathy Shaw	Eric Vest	Blown Mulching Services IFB# R09-059	Facilities Management	Estimated \$17,000/yr. \$.165/Sq. Ft.	02/16/09 – 02/28/10	02/16/09 – 02/28/10 (4) 1-Yr Renewals 03/01/10 – 02/28/11 03/01/11 – 02/28/12 03/01/12 – 02/28/13 03/01/13 – 02/28/14
C0900017 Hertz Equipment Rental Corporation	Gary Tilley	Doug Gardner	Rental: Aerial Access Equipment and Material Handling Equipment	Facilities Management	Various Rates	02/25/09 – 01/31/10	02/25/09 – 01/31/10 02/01/10 – 01/31/11 02/01/11 – 01/31/12 02/01/12 – 01/31/13 02/01/13 – 01/31/14
C0900018 Tunstall Masonry, Inc.	Gary Tilley	Doug Gardner	Masonry Services	Facilities Management	Per Hour	02/25/09 – 01/31/10	02/25/09 – 01/31/10 02/01/10 – 01/31/11 02/01/11 – 01/31/12 02/01/12 – 01/31/13 02/01/13 – 01/31/14

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C0900019 Green Up Lawns & Landscapes	Kathy Shaw	Eric Vest	Fertilization Services IFB# R09-079	Facilities Management	Estimated \$15,000/yr.	03/19/09 – 03/31/10	03/19/09 – 03/31/10 (4) 1-Yr Renewals 04/01/10 – 03/31/11 04/01/11 – 03/31/12 04/01/12 – 03/31/13 04/01/13 – 03/31/14
C0900020 William & Mary Center for Archaeological Research	Gary Tilley	N/A	Completion of a National Register of Historic Places Nomination for Civil War Fortifications and Battlefields in Saltville, VA	Geology	\$9,416.00	03/24/09 – 12/31/09	N/A
C0900021 Central Oil of Virginia	Kathy Shaw	William Stephens	Fuel: B20 Bio-Diesel IFB# R09-083	Facilities Management	Estimated - \$50,000/yr Differential = \$.18/gal	04/02/09 – 03/31/10	04/02/09 – 03/31/10 (4) 1-Yr Renewals 04/01/10 – 03/31/11 04/01/11 – 03/31/12 04/01/12 – 03/31/13 04/01/13 – 03/31/14
C0900022 Lenovo	Lena Bussey	John Albano	Laptop Term Contract for Purchasing by Students, Faculty and Staff	Information Technology	No cost to the University	04/17/09 – 06/30/10	04/17/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14
C0900023 Apple, Inc	Lena Bussey	John Albano	Laptop Term Contract for Purchasing by Students, Faculty & Staff	Information Technology	No cost to the University	05/21/09 – 06/30/10	05/21/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14
C0900024 Green Gifford Motors, Inc.	Gary Tilley	Julio Stephens	Electric Battery Vehicles w/ accessories and attachments	Facilities Management	Based on vehicle model, accessories and attachments	07/01/09 – 06/30/10	07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14
C0900025 Able Janitorial Supply (MB) (SB)	Kathy Shaw	Donald Barnes	Disposable Dust Mops O-Cedar #96020 (40'Roll/Box)	Facilities Management	\$10540.75/year (estimated) \$38.33/Box Min. Order Qty = 40 Boxes	07/01/09 – 06/30/10	07/01/09 – 06/30/10 (4) 1 – Yr Renewals 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14

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C0900026 CTI Consultants Inc.	Gary Tilley	Roy Saville	Consulting Testing Services	Facilities Planning and Construction	Varies	07/01/09 – 06/30/10	07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14
C1000001 ECSI – Educational Computer Systems, Inc.	Gary Tilley	Tanya Hall	Taxpayer Relief Act of 1997; 1098-T Reporting Services	Student Accounts	\$9,505.81 (Estimated Annual Cost)	07/01/09 – 06/30/10	07/01/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12 07/01/12 – 06/30/13 07/01/13 – 06/30/14
C1000002 Lamont Digital Systems – d.b.a Campus Tele Video	Gary Tilley	Ashlee Claud	Entertainment Programming	TV/Radio Communications	Various Prices	8/1/09 – 7/31/10	08/01/09 – 07/31/10 08/01/10 – 07/31/11 08/01/11 – 07/31/12
C1000003 Digital Wave Technologies, Inc.	Gary Tilley	Danny Kemp	Website Design Services	Information Technology		8/13/09 – 8/12/10	08/13/09 – 08/12/10 08/13/10 – 08/12/11
C1000004 Hollybrook Mulch Trucking, Inc.	Kathy Shaw	Eric Vest	Mulch, Hard Bark	Facilities Management	\$3800/Year Estimated \$9.50/ CuYd	08/13/09 – 09/30/10	08/13/09 – 09/30/10 (4) 1-Yr Renewals 10/01/09 – 09/30/11 10/01/10 – 09/30/12 10/01/12 – 09/30/13 10/01/13 – 09/30/14
C1000005 Hardwick-Day, Inc.	Gary Tilley	Dr. Steven Nape	Consulting, Financial Aid Operations Assessment	Enrollment Planning and Management		8/14/09 – 6/30/10	08/14/09 -06/30/10
C1000006 Licensing Resource Group, LLC	Gary Tilley	Greg Herring	Insurance, Intercollegiate Athletics	Athletics	Payment to University	8/20/09 – 6/30/10	08/20/09 – 06/30/10 07/01/10 – 06/30/11 07/01/11 – 06/30/12
C1000007 Chappell Graduation Images	Gary Tilley	Lora Gordon	Photography Services, Commencement	University Relations	All payments are by students	8/27/09 – 6/30/10	08/27/09 – 06/30/10 07/01/10 – 06/30/11
C1000008 Castle Rock Insurance Agency	Gary Tilley		Business Automobile Insurance				

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2V030003 Roanoke Times & World News	Pam Simpkins	Pam Simpkins	Retail Advertising - Newspaper	Campus Wide	Classified Discount 8% Retail Discounts 10% NRV Current Classified Discount 15% Retail Discount 20%	03/01/07- 02/29/08	INDEFINITE YEARLY Renewals 03/01/07 - 02/29/08 03/01/08 – 02/28/09 03/01/09 – 02/28/10
UCP-TG-005-06 Commonwealth Door & Hardware	Kathy Shaw	VASCUPP/ VA Tech	Doors & Windows	Facilities Management	% Off List Pricing	09/16/09 – 09/15/10	09/16/05 – 09/15/06 (4) 1-Yr Renewals 09/16/06 – 09/15/07 09/16/07 – 09/15/08 09/16/08 – 09/15/09 09/16/09 – 09/15/10
UCP-TG-006-06 Skyline Door & Hardware	Kathy Shaw	VASCUPP/ VA Tech	Doors & Windows	Facilities Management	% Off List Pricing	09/21/09 – 09/20/10	09/21/05 – 09/20/06 (4) 1-Yr Renewals 09/21/06 – 09/20/07 09/21/07 – 09/20/08 09/21/08 – 09/20/09 09/21/09 – 09/20/10